HubSpot-NetSuite integration - Usage Guide

HubSpot (opens new window) is a leading growth platform that provides a complete suite of marketing, sales, customer service, and CRM software, along with additional services. It helps businesses optimize content, nurture leads, and track contacts as they move through the customer journey. HubSpot also integrates with a growing range of customer success, productivity, and finance apps, making it easier for businesses to scale and succeed.

NetSuite is a cloud-based business management software suite that helps companies run their entire business in one place. From accounting and finance to inventory, customer relationship management (CRM), and eCommerce — NetSuite brings it all together in a single platform. It's especially popular among growing companies that want real-time visibility into their operations, streamlined workflows, and fewer headaches from juggling disconnected tools.

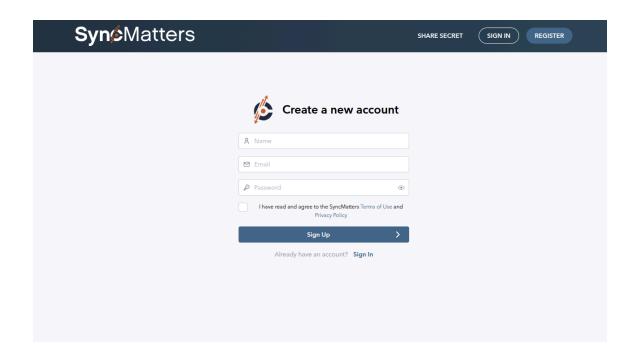
Backed by Oracle, NetSuite is built for scalability, so whether you're a startup or a global enterprise, it grows with you.

Install:

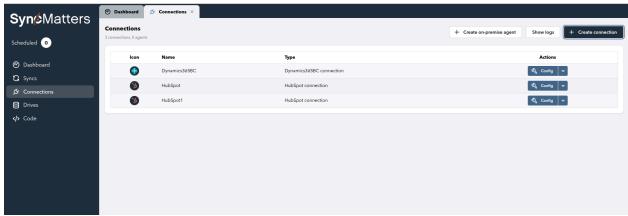
Please note that since we offer a white-glove service, this guide provides a high-level overview. More details will be discussed during personalized communication as we configure the integration process for your business. Our team will ensure a seamless setup tailored to your specific needs.

• We strongly suggest filling out the Contact Us form on this page: <u>NetSuite HubSpot Integration</u>, and we assist with everything.

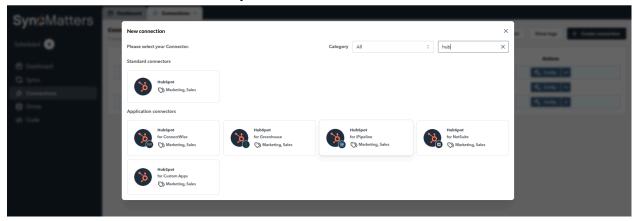
General flow could look like the following steps: Account Creation.



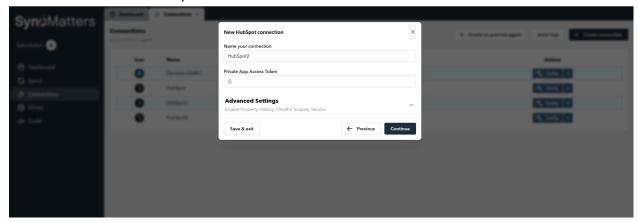
So then connect the system/connector; go to "Connections" and click the **Create Connection** button in the top right corner.



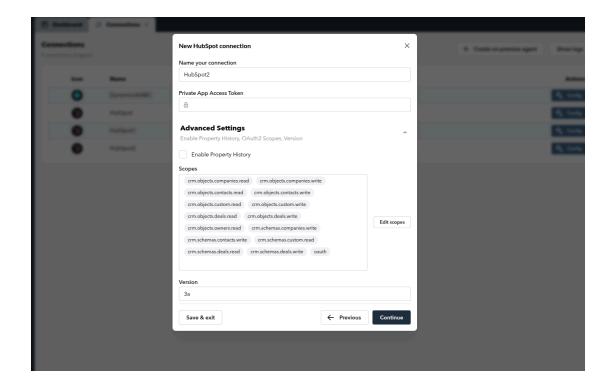
In our case, that would be the **HubSpot for NetSuite**



Since we offer a white-glove setup, we take care of the rest of the configurations. Please contact us for the next steps.



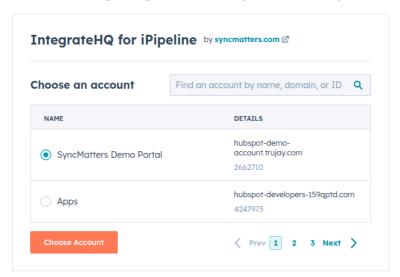
Here are a few next steps on how we connect to HubSpot. In the Scopes section, we configure what our app can access.



Pick the HubSpot portal to connect to our app and click the Connect App.

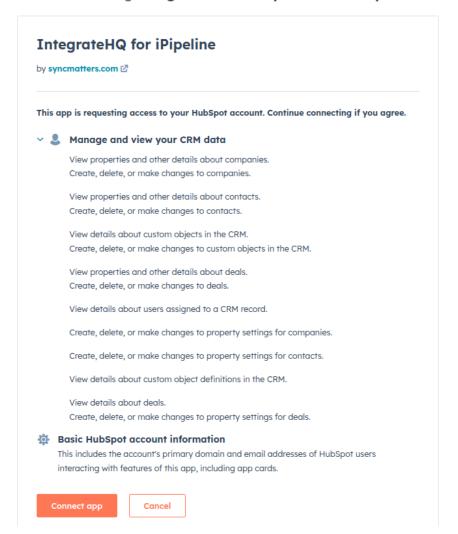


Connecting IntegrateHQ for iPipeline to HubSpot





Connecting IntegrateHQ for iPipeline to HubSpot



Configure:

Our iPaaS solution offers customizable integration options. You can configure mappings and set up specific business rules to align with your unique operational requirements. Our dedicated team will be in touch with you regarding your business use cases and coordinate all of the configurations.

Use:

Our dedicated team will reach out to discuss your business use cases and coordinate all necessary configurations.

Disconnect & Uninstall

To disconnect an app from your HubSpot account, follow these steps:

- 1. In your HubSpot account, click the **settings** 🔆 icon in the top navigation bar.
- 2. In the left sidebar menu, navigate to Integrations > Connected Apps.
- 3. Find the app you want to disconnect, click **Actions**, then select **Uninstall**.
- 4. Type "uninstall" in the text field in the confirmation dialog box and click Uninstall.